

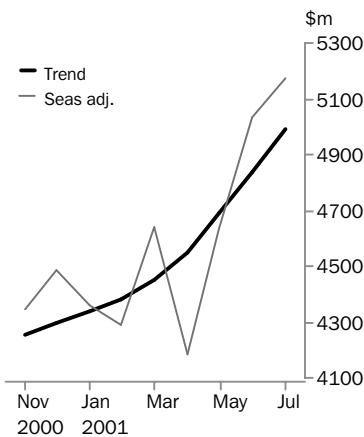


# LENDING FINANCE

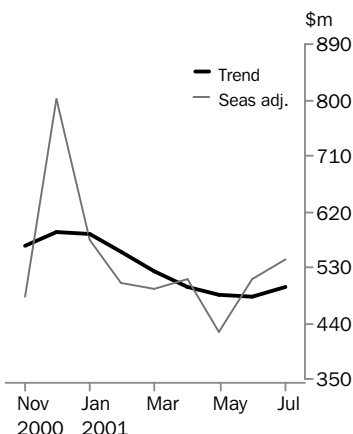
AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) TUES 11 SEPT 2001

## Personal finance



## Lease finance



## JULY KEY FIGURES

TREND ESTIMATES	Jun 2001 \$m	Jul 2001 \$m	% change Jun 2001 to Jul 2001
Housing finance for owner occupation	7 677	7 986	4.0
Personal finance	4 839	4 994	3.2
Commercial finance	15 873	16 036	1.0
Lease finance	482	497	3.3

SEASONALLY ADJUSTED	Jun 2001 \$m	Jul 2001 \$m	% change Jun 2001 to Jul 2001
Housing finance for owner occupation	7 826	8 038	2.7
Personal finance	5 035	5 174	2.8
Commercial finance	16 538	14 584	-11.8
Lease finance	512	542	5.9

## JULY KEY POINTS

### HOUSING FINANCE FOR OWNER OCCUPATION

- The seasonally adjusted value of total housing finance commitments increased by 2.7% in July 2001, its fifth successive month of growth.
- The trend series rose by 4.0% in July 2001, up 45.2% on its July 2000 level.

### PERSONAL FINANCE

- In July 2001, the seasonally adjusted series for total personal finance commitments increased by 2.8%, following an 8.7% rise in the previous month. The fixed lending series increased by 1.0%, and revolving credit commitments rose by 4.0%.
- The total personal finance trend series rose by 3.2% in July 2001, following a similar rise in the previous month. The fixed lending trend estimate increased by 2.4% and revolving credit commitments rose by 3.7%.

### COMMERCIAL FINANCE

- The volatile seasonally adjusted total commercial finance series decreased by 11.8% in July 2001, following an 8.5% fall in the previous month. Fixed lending commitments fell by 7.9%, and the revolving credit series decreased by 17.8%.
- The total commercial finance trend estimate rose by 1.0% in July 2001. The fixed lending trend increased by 1.4%, while revolving credit commitments rose by 0.4%.

### LEASE FINANCE

- In July 2001, the seasonally adjusted total lease finance series increased by 5.9%.
- The total lease finance trend series rose by 3.3% in July 2001.

■ For further information about these and related statistics, contact Stuart Veitch on Sydney 02 9268 4317, or the National Information and Referral Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

ISSUE	RELEASE DATE
August 2001	15 October 2001
September 2001	13 November 2001
October 2001	12 December 2001
November 2001	23 January 2002
December 2001	15 February 2002
January 2002	14 March 2002

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### CHANGES IN THIS ISSUE

The new annual sample for the 2001-2002 financial year has been introduced with the release of the July 2001 estimates (see Explanatory Notes 7 to 9). The June 2001 estimates have been revised using the updated sample, to ensure that all monthly movements from June 2001 to July 2001 use a common sample.

With the publication release on 13 November 2001, Table 6: Commercial Finance Commitments will be changed to remove the separate identification of commitments for Factoring. These commitments will be included in the Other category of the same table. Queries regarding this change may be directed to Stuart Veitch on 02 9268 4317 or email [stuart.veitch@abs.gov.au](mailto:stuart.veitch@abs.gov.au).

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R.W. Edwards  
Acting Australian Statistician

## SUMMARY OF FINDINGS

### HOUSING FINANCE FOR OWNER OCCUPATION

The seasonally adjusted value of total housing finance commitments increased by 2.7% in July 2001, its fifth successive month of growth.

The trend series rose by 4.0% in July 2001, and is up 45.2% on its July 2000 level, the strongest percentage change across 12 months since August 1988.

For further information refer to *Housing Finance For Owner Occupation, Australia* (Cat. no. 5609.0).

### PERSONAL FINANCE

In July 2001, the seasonally adjusted series for total personal finance commitments increased by 2.8% to \$5 174 million, following an 8.7% rise in the previous month. The fixed lending series increased by 1.0%, and revolving credit commitments rose by 4.0%.

The total personal finance trend series increased for the ninth consecutive month in July 2001, rising by 3.2% to \$4 994 million. The fixed lending trend estimate increased by 2.4% to \$2 123 million, and the revolving credit series rose by 3.7% to \$2 871 million.

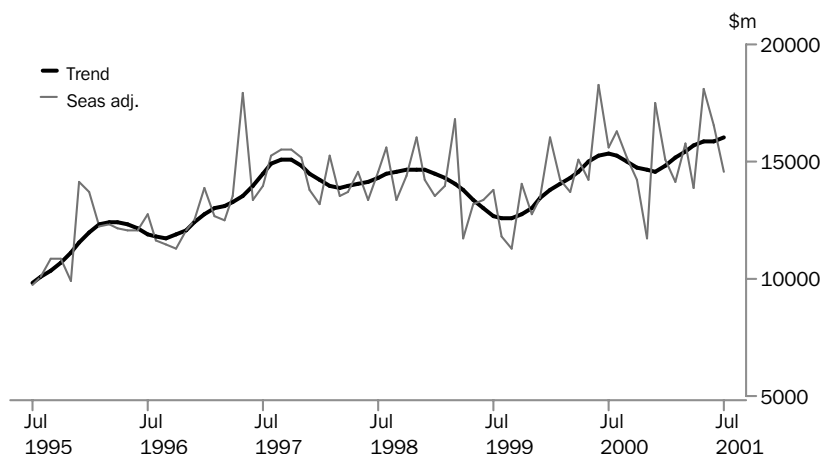
In original terms, the value of secured revolving credit commitments declined by 21.0%, while unsecured revolving credit commitments rose by 13.3%. The total available credit limits fell slightly (down 0.7%), while credit used rose by 2.3%.

### COMMERCIAL FINANCE

The volatile seasonally adjusted total commercial finance series decreased by 11.8% in July 2001, following an 8.5% fall in June. Fixed lending commitments fell by 7.9% to \$9 174 million, and the revolving credit estimate decreased by 17.8% to \$5 410 million.

The total commercial finance trend series rose again, up 1.0% in July 2001 to \$16 036 million. The fixed lending trend rose by 1.4% to \$9 817 million, and the revolving credit trend increased for the first time since July 2000, rising by 0.4% to \$6 219 million.

In original terms, the last three months have shown strong commercial finance commitments for the purchase of dwellings for rental or resale by individuals. This series has increased by 94.4% in the 12 months to July 2001.



### LEASE FINANCE

The seasonally adjusted total lease finance series showed strong growth in July 2001, with a 5.9% increase to \$542 million.

The total lease finance trend series rose by 3.3% in July, the first increase in 2001.

In original terms, while the total lease finance series for July 2001 was down 18.2%, this followed strong growth in the previous month of 51.6%. In the component series, only commitments for electronic data processing equipment rose (up 22.3%).

## FINANCE COMMITMENTS, Summary

	SECURED HOUSING(a)....		PERSONAL.....			COMMERCIAL.....			LEASE
	<i>Construction and purchase of dwellings</i>	<i>Alterations and additions</i>	<i>Fixed loan facilities</i>	<i>Revolving credit facilities(b)</i>	<i>Total</i>	<i>Fixed loan facilities</i>	<i>Revolving credit facilities(b)(c)</i>	<i>Total</i>	<i>Total</i>
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
Original									
<b>2000</b>									
July	5 267	226	1 617	2 414	4 031	8 136	8 040	16 176	403
August	6 033	243	2 046	2 787	4 833	7 951	9 018	16 969	470
September	5 204	223	1 756	2 261	4 017	7 546	7 054	14 600	461
October	5 342	242	1 767	2 241	4 008	7 297	6 056	13 352	433
November	6 149	257	1 891	2 853	4 745	7 529	5 092	12 621	477
December	5 802	246	1 773	2 477	4 251	7 734	10 372	18 105	812
<b>2001</b>									
January	5 302	213	1 743	2 141	3 884	6 253	6 299	12 552	427
February	5 666	237	1 795	2 084	3 879	7 202	5 310	12 512	425
March	7 135	291	2 068	2 642	4 710	8 421	6 467	14 888	501
April	6 528	267	1 773	2 123	3 896	7 281	5 265	12 546	441
May	8 336	336	2 231	2 870	5 100	10 934	8 097	19 032	481
June	7 831	328	2 237	3 109	5 346	13 122	7 338	20 460	729
July	8 003	329	2 099	3 042	5 141	9 670	5 555	15 225	596
Seasonally Adjusted									
<b>2000</b>									
July	5 483	..	1 695	2 494	4 189	7 741	7 859	15 600	381
August	5 682	..	2 027	2 501	4 528	7 820	8 483	16 303	461
September	5 448	..	1 846	2 341	4 187	7 728	7 414	15 142	491
October	5 333	..	1 820	2 111	3 931	7 656	6 537	14 193	481
November	5 642	..	1 831	2 513	4 344	7 146	4 561	11 707	484
December	6 347	..	1 930	2 555	4 485	7 332	10 183	17 515	802
<b>2001</b>									
January	6 073	..	1 764	2 593	4 357	7 676	7 418	15 094	575
February	5 853	..	1 792	2 500	4 292	8 176	6 002	14 178	506
March	6 647	..	1 935	2 707	4 642	8 769	6 989	15 758	494
April	6 957	..	1 939	2 247	4 186	8 974	4 940	13 914	510
May	7 471	..	2 071	2 559	4 630	9 988	8 086	18 074	425
June	7 826	..	2 092	2 943	5 035	9 960	6 578	16 538	512
July	8 038	..	2 113	3 061	5 174	9 174	5 410	14 584	542
Trend									
<b>2000</b>									
July	5 501	..	1 877	2 510	4 387	7 629	7 718	15 347	460
August	5 472	..	1 870	2 430	4 300	7 644	7 574	15 218	464
September	5 509	..	1 859	2 382	4 241	7 594	7 376	14 970	488
October	5 590	..	1 844	2 384	4 228	7 501	7 259	14 760	526
November	5 707	..	1 831	2 420	4 251	7 449	7 166	14 615	564
December	5 857	..	1 826	2 468	4 294	7 515	7 080	14 595	587
<b>2001</b>									
January	6 050	..	1 835	2 501	4 336	7 778	7 027	14 805	583
February	6 312	..	1 862	2 522	4 384	8 201	6 947	15 148	556
March	6 627	..	1 907	2 545	4 452	8 682	6 787	15 469	523
April	6 977	..	1 963	2 589	4 552	9 112	6 565	15 677	497
May	7 341	..	2 021	2 668	4 689	9 442	6 383	15 825	485
June	7 677	..	2 072	2 767	4 839	9 678	6 195	15 873	482
July	7 986	..	2 123	2 871	4 994	9 817	6 219	16 036	497

(a) For owner occupation.

(b) New increased credit limits during the period; includes credit cards.

HOUSING AND PERSONAL FINANCE COMMITMENTS, By Type of Lender: **Original**

## HOUSING FINANCE(a).....

## PERSONAL FINANCE.....

	<i>All banks</i>	<i>Permanent building societies</i>	<i>Wholesale lenders n.e.c.</i>	<i>Other lenders</i>	<i>Total</i>	<i>All banks</i>	<i>Credit co-operatives</i>	<i>Finance companies</i>	<i>Other lenders</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>										
May	5 618	174	573	279	6 644	3 964	292	633	138	5 026
June	4 629	162	551	258	5 600	3 783	277	683	201	4 945
July	4 151	176	764	175	5 267	3 135	231	495	170	4 031
August	4 749	199	881	204	6 033	3 683	249	691	210	4 833
September	4 078	187	763	176	5 204	3 087	241	523	167	4 017
October	4 244	178	730	189	5 342	3 033	242	563	170	4 008
November	4 917	222	812	197	6 149	3 684	278	593	190	4 745
December	4 651	178	771	203	5 802	3 233	257	558	202	4 251
<b>2001</b>										
January	4 298	169	647	189	5 302	2 910	246	529	199	3 884
February	4 554	221	681	210	5 666	2 891	246	525	217	3 879
March	5 661	262	946	265	7 135	3 517	283	602	308	4 710
April	5 159	250	896	223	6 528	2 912	233	497	255	3 896
May	6 636	341	1 104	255	8 336	3 975	273	581	272	5 100
June	6 205	328	1 008	290	7 831	4 111	280	699	256	5 346
July	6 337	299	1 064	303	8 003	3 946	282	690	224	5 141

(a) Excludes alterations and additions.

COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Type of Lender: **Original**

## COMMERCIAL FINANCE.....

## LEASE FINANCE.....

	<i>All banks</i>	<i>Money market corporations</i>	<i>Finance companies</i>	<i>Other lenders</i>	<i>Total</i>	<i>All banks</i>	<i>General financiers</i>	<i>Finance companies</i>	<i>Other lessors(a)</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>										
May	13 616	451	424	570	15 062	198	94	197	56	545
June	18 531	1 582	713	1 180	22 006	477	188	249	85	999
July	14 214	691	321	950	16 176	123	103	112	65	403
August	14 152	1 468	504	845	16 969	168	90	137	75	470
September	11 912	1 313	552	823	14 600	156	119	121	66	461
October	10 667	1 451	504	731	13 352	137	106	125	65	433
November	10 780	554	460	828	12 621	160	121	132	64	477
December	14 376	1 684	649	1 396	18 105	376	242	127	67	812
<b>2001</b>										
January	11 019	493	276	764	12 552	125	139	106	57	427
February	10 396	1 104	333	678	12 512	143	118	109	55	425
March	12 629	710	458	1 092	14 888	163	145	118	75	501
April	10 239	968	342	997	12 546	133	124	114	70	441
May	15 818	1 529	442	1 242	19 032	158	120	124	79	481
June	17 690	692	773	1 305	20 460	221	153	245	110	729
July	12 357	975	584	1 308	15 225	167	168	163	98	596

(a) Includes money market corporations.

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## PERSONAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Total motor vehicles(a)</i>	<i>Individual residential blocks of land</i>	<i>Unsecured owner occupied housing finance(b)</i>	<i>Debt consolidation</i>	<i>Refinancing</i>	<i>Other(c)</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>									
May	320	507	903	120	42	149	286	575	2 076
June	344	527	955	110	41	147	272	550	2 075
July	300	412	770	82	34	111	217	404	1 617
August	454	507	1 028	119	31	124	265	479	2 046
September	329	425	814	105	32	123	228	455	1 756
October	328	451	843	96	35	123	244	427	1 767
November	350	476	889	112	39	140	258	454	1 891
December	342	427	833	101	37	125	237	441	1 773
<b>2001</b>									
January	326	472	850	88	33	121	223	428	1 743
February	301	442	808	105	36	150	252	443	1 795
March	361	487	916	130	38	170	294	520	2 068
April	307	414	773	123	36	149	243	449	1 773
May	355	496	918	170	43	199	342	559	2 231
June	351	438	868	172	38	194	347	618	2 237
July	343	440	852	161	36	190	310	550	2 099

(a) Includes motor cycles and other motor vehicles.

(b) Includes alterations and additions.

(c) Includes boats, caravans and trailers, household goods, travel and holiday and other purposes.

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## PERSONAL FINANCE COMMITMENTS, Revolving Credit Facilities: Original

	NEW AND INCREASED CREDIT LIMITS			CREDIT LIMITS AT END OF MONTH.....		
	<i>Secured</i>	<i>Unsecured</i>	<i>Total</i>	<i>Cancellations and reductions</i>	<i>Total available</i>	<i>Used</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>						
May	1 322	1 628	2 950	1 021	99 559	44 347
June	1 649	1 221	2 870	983	102 805	46 665
July	1 015	1 399	2 414	1 047	103 417	46 882
August	1 072	1 715	2 787	925	98 813	47 661
September	977	1 285	2 261	808	100 413	48 204
October	972	1 269	2 241	986	101 678	48 679
November	1 007	1 846	2 853	775	103 764	49 975
December	971	1 507	2 477	783	105 988	50 635
<b>2001</b>						
January	884	1 258	2 141	978	107 115	51 298
February	928	1 156	2 084	830	108 742	52 111
March	1 075	1 567	2 642	901	110 461	52 462
April	890	1 234	2 123	967	111 552	53 025
May	1 295	1 575	2 870	999	113 407	53 929
June	1 399	1 710	3 109	1 047	115 274	55 582
July	1 105	1 937	3 042	1 306	114 441	56 851

# COMMERCIAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	<i>Construction finance</i>	<i>Purchase of real property</i>	<i>Wholesale finance</i>	<i>Purchase of plant and equipment</i>	<i>Factoring</i>	<i>Refinancing</i>	<i>Other</i>	<i>Total</i>	<i>Commitments not drawn at end of month</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>									
May	662	3 282	275	782	157	415	2 262	7 836	11 511
June	1 429	3 724	390	1 231	122	1 647	4 727	13 270	12 515
July	581	2 364	438	571	127	564	3 491	8 136	13 180
August	675	2 621	349	846	134	1 019	2 307	7 951	11 863
September	868	2 231	347	736	195	824	2 345	7 546	12 443
October	501	2 392	344	674	169	867	2 349	7 297	12 047
November	700	2 725	469	798	173	622	2 042	7 529	11 110
December	698	2 611	352	742	125	570	2 635	7 734	11 598
<b>2001</b>									
January	446	2 443	354	639	76	619	1 677	6 253	11 988
February	399	2 662	254	670	92	1 221	1 903	7 202	11 424
March	751	3 110	374	842	101	686	2 557	8 421	11 245
April	816	2 832	307	708	83	538	1 998	7 281	11 236
May	666	3 978	378	845	103	1 345	3 620	10 934	13 408
June	867	4 867	403	1 179	37	1 448	4 320	13 122	13 137
July	604	4 192	417	901	12	623	2 922	9 670	12 877

# REVOLVING COMMERCIAL FINANCE AND LEASE FINANCE COMMITMENTS: Original

## REVOLVING CREDIT FACILITIES.....

## LEASE FINANCE FACILITIES.

	<i>New and increased credit limits</i>	<i>Cancellations and reductions</i>	<i>Total credit limits at end of month</i>	<i>Credit limits used at end of month</i>	<i>Total commitments</i>	<i>Commitments not drawn at end of month</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>						
May	7 226	7 980	215 323	121 972	545	414
June	8 736	5 898	220 117	125 760	999	421
July	8 040	6 219	223 848	126 827	403	309
August	9 018	8 143	203 472	114 320	470	391
September	7 054	6 568	204 389	115 344	461	428
October	6 056	5 968	204 798	115 101	433	397
November	5 092	5 217	205 028	115 525	477	397
December	10 372	7 507	210 488	117 758	812	402
<b>2001</b>						
January	6 299	6 142	210 860	116 686	427	393
February	5 310	5 335	210 886	119 291	425	419
March	6 467	6 072	212 043	120 333	501	427
April	5 265	5 624	211 331	120 344	441	416
May	8 097	8 527	211 576	120 732	481	391
June	7 338	6 385	214 419	120 214	729	434
July	5 555	10 221	209 987	118 600	596	413

# FINANCE COMMITMENTS FOR HOUSING(a): Original

SECURED, FOR OWNER OCCUPATION.....						UNSECURED, PERSONAL FINANCE		COMMERCIAL FINANCE.....			
	<i>Construction of dwellings</i>	<i>Purchase of newly erected dwellings</i>	<i>Purchase of established dwellings under new finance</i>	<i>Refinancing for established dwellings</i>	<i>Alterations and additions</i>	<i>Purchase and construction of dwellings</i>	<i>Alterations and additions</i>	<i>Construction of dwellings for rent or resale</i>	<i>Purchase of dwellings for rent or resale by individuals</i>	<i>Purchase of dwellings for rent or resale by others</i>	<i>Total</i>
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
<b>2000</b>											
May	795	233	4 343	1 273	311	16	27	402	2 432	307	10 138
June	608	248	3 562	1 182	264	16	25	565	2 208	392	9 070
July	537	188	3 502	1 040	226	13	21	202	1 642	185	7 557
August	604	216	4 076	1 138	243	12	19	250	1 928	185	8 670
September	537	199	3 456	1 013	223	12	19	318	1 624	148	7 548
October	535	174	3 489	1 143	242	10	25	230	1 581	206	7 637
November	554	201	4 110	1 284	257	12	27	400	1 845	234	8 924
December	510	208	3 903	1 181	246	12	25	269	1 831	253	8 438
<b>2001</b>											
January	457	224	3 571	1 051	213	10	23	261	1 668	176	7 654
February	516	206	3 802	1 142	237	12	24	234	1 914	175	8 262
March	677	268	4 727	1 462	291	14	24	436	2 301	207	10 408
April	637	235	4 320	1 336	267	13	24	412	2 156	217	9 615
May	906	303	5 377	1 749	336	17	27	345	3 003	288	12 352
June	924	315	4 989	1 604	328	14	24	415	3 377	359	12 349
July	1 014	324	5 128	1 537	329	14	22	297	3 192	266	12 123

(a) Includes commitments to refinance loans where the principal purpose is for alterations and/or additions to dwellings.



## FINANCE COMMITMENTS FOR MOTOR VEHICLES(a): Original

## PERSONAL FINANCE.....

	<i>New motor cars and station wagons</i>	<i>Used motor cars and station wagons</i>	<i>Motor cycles</i>	<i>Other motor vehicles</i>	<i>Total</i>	<i>Commercial finance</i>	<i>Lease finance</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>								
May	320	507	17	59	903	439	265	1 607
June	344	527	14	70	955	660	333	1 948
July	300	412	13	45	770	389	169	1 328
August	454	507	17	51	1 028	477	197	1 702
September	329	425	16	44	814	418	171	1 404
October	328	451	17	48	843	367	173	1 383
November	350	476	17	47	889	425	185	1 498
December	342	427	15	49	833	446	318	1 597
<b>2001</b>								
January	326	472	13	39	850	377	174	1 400
February	301	442	13	52	808	402	172	1 381
March	361	487	15	53	916	446	208	1 570
April	307	414	13	39	773	464	192	1 430
May	355	496	16	51	918	477	199	1 594
June	351	438	15	63	868	790	292	1 949
July	343	440	15	54	852	657	238	1 747

(a) Excludes revolving credit facilities.

## LEASE FINANCE COMMITMENTS FOR MOTOR VEHICLES: Original

	<i>MOTOR CARS &amp; STATION WAGONS....</i>		<i>LIGHT TRUCKS.....</i>		<i>HEAVY TRUCKS</i>		<i>Other motor vehicles</i>	<i>Total</i>
	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>	<i>New</i>	<i>Used</i>		
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>								
May	162	42	19	4	13	15	11	265
June	189	60	27	9	16	14	18	333
July	104	30	10	3	9	8	5	169
August	123	32	13	3	15	5	5	197
September	103	29	11	3	15	5	6	171
October	105	30	9	2	17	6	4	173
November	108	36	11	3	11	9	6	185
December	116	35	13	3	21	12	117	318
<b>2001</b>								
January	104	35	10	2	11	4	7	174
February	92	41	14	3	7	6	10	172
March	110	57	12	3	9	7	11	208
April	98	38	14	2	16	7	17	192
May	103	51	12	3	7	12	12	199
June	139	58	25	6	28	9	26	292
July	124	57	16	4	17	4	16	238

## FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT(a): Original

## COMMERCIAL FINANCE.....

	<i>Transport equipment(b)</i>	<i>Other plant and equipment</i>	<i>Total</i>	<i>Lease finance</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>					
May	44	300	343	279	623
June	75	495	570	666	1 237
July	35	147	182	234	416
August	41	328	369	274	643
September	38	279	317	290	608
October	43	264	307	260	567
November	57	316	373	293	666
December	47	249	296	494	790
<b>2001</b>					
January	41	221	262	253	515
February	46	222	268	253	522
March	39	357	396	294	690
April	47	196	243	248	492
May	47	322	369	281	650
June	60	329	389	437	826
July	39	205	244	358	602

(a) Excludes revolving credit facilities.

(b) Excludes motor vehicles, see table 9.

## LEASE FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT: Original

	<i>Transport equipment(a)</i>	<i>Construction and earthmoving equipment</i>	<i>Agricultural machinery and equipment</i>	<i>Manufact- uring equipment</i>	<i>Electronic data processing equipment</i>	<i>Office machines</i>	<i>Shop and office furniture, fittings and equipment</i>	<i>Other goods</i>	<i>Total</i>
<i>Month</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>	<i>\$m</i>
<b>2000</b>									
May	6	24	22	30	95	44	31	28	279
June	18	57	44	68	172	65	154	88	666
July	7	15	10	23	84	45	22	28	234
August	5	16	13	24	106	44	26	39	274
September	5	18	14	35	100	53	23	44	290
October	2	12	19	22	97	46	30	33	260
November	7	26	17	18	100	57	25	42	293
December	10	14	11	24	249	55	71	61	494
<b>2001</b>									
January	4	18	18	11	119	36	19	29	253
February	9	21	15	31	88	46	17	27	253
March	6	21	17	36	101	55	23	36	294
April	5	11	18	15	80	59	25	34	248
May	6	16	19	33	77	59	26	45	281
June	16	30	42	43	129	58	36	83	437
July	7	19	15	34	158	46	31	49	358

(a) Excludes motor vehicles, see tables 9 and 10.

## EXPLANATORY NOTES

### INTRODUCTION

**1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.

**2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included.

**3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.

**4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.

**5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics, although excluded from these lending finance statistics, are available from the ABS for a charge.

### SCOPE

**6** Finance commitments made by the following types of lenders are included:

- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators)
- Other corporations registered under the *Financial Corporations Act 1974*.

### COVERAGE

**7** The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each State's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).

**8** An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.

## EXPLANATORY NOTES

### COVERAGE *continued*

**9** From June 2001, the statistics for:

- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$50 million for housing finance in 2000;
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$96 million for personal finance in 2000;
- commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$472 million for commercial finance in 2000;
- lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$37 million for lease finance in 2000.

Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

### REVISIONS

**10** Revisions to previously published statistics are included in the publication as they occur.

**11** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Type of Lender series from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.

### SEASONAL ADJUSTMENT

**12** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different numbers of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

### TREND ESTIMATES

**13** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345 or by email at [timeseries@abs.gov.au](mailto:timeseries@abs.gov.au).

**14** While the smoothing technique described in paragraph 13 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

### EFFECTS OF ROUNDING

**15** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

## EXPLANATORY NOTES

ABS DATA AVAILABLE ON REQUEST	<p><b>16</b> Estimates for months prior to those shown in this publication and more detailed series are available. There will be a charge for the provision of such data.</p> <p><b>17</b> Detailed data are also available from AusStats, a subscriber service of on-line time series in spreadsheet format. To subscribe, or for more information, contact the ABS National Information and Referral Service on 1300 135 070.</p>
RELATED PUBLICATIONS	<p><b>18</b> Users may also wish to refer to the following ABS releases:</p> <ul style="list-style-type: none"> <li>▪ <i>Finance, Australia</i> (Cat. no. 5611.0)</li> <li>▪ <i>Housing Finance for Owner Occupation, Australia</i> (Cat. no. 5609.0)</li> <li>▪ <i>Assets and Liabilities of Australian Securitised</i> (Cat. no. 5232.0.0.40.001)</li> <li>▪ <i>Annual Statistics for Financial Institutions</i> (Cat. no. 5661.0.40.001)</li> <li>▪ <i>Building Approvals, Australia</i> (Cat. no. 8731.0)</li> <li>▪ <i>Building Activity, Australia: Dwelling Unit Commencements</i> (Cat. no. 8750.0)</li> <li>▪ <i>Private New Capital Expenditure and Expected Expenditure, Australia</i> (Cat. no. 5625.0)</li> <li>▪ <i>New Motor Vehicle Registrations, Australia: Preliminary</i> (Cat. no. 9301.0)</li> </ul> <p><b>19</b> In addition, the Reserve Bank of Australia produces the monthly <i>Reserve Bank of Australia Bulletin</i> and the Australian Prudential Regulation Authority (APRA) publishes a range of finance statistics on its web site &lt;<a href="http://www.apra.gov.au">www.apra.gov.au</a>&gt;</p>
SYMBOLS AND OTHER USAGES	<p>m      million</p> <p>n.a.    not available</p> <p>n.e.c. not elsewhere classified</p> <p>n.p.    not available for publication but included in totals where applicable</p> <p>n.y.a. not yet available</p> <p>. .     not applicable</p>

## G L O S S A R Y

<b>Agricultural machinery and equipment</b>	Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.
<b>Alterations and additions</b>	Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.
<b>Commitment</b>	A firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.
<b>Construction and earth moving equipment</b>	Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.
<b>Construction of dwellings</b>	Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.
<b>Debt consolidation</b>	For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.
<b>Dwelling</b>	A single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.
<b>Electronic data processing equipment</b>	Includes computers, computer peripherals, data entry devices, word processing machines, etc.
<b>Established dwelling</b>	A dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.
<b>Finance lease</b>	Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.
<b>Fixed loan facilities</b>	Generally involve: <ul style="list-style-type: none"> <li>▪ a commitment for a fixed amount for a fixed period for a specific purpose;</li> <li>▪ a schedule of repayments over a fixed period; and</li> <li>▪ repayments which reduce the liability of the borrower but do not act to make further finance available.</li> </ul>
<b>Heavy trucks</b>	Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.
<b>Light trucks</b>	Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.
<b>Manufacturing equipment</b>	Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.
<b>Motor cars and station wagons</b>	Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

## G L O S S A R Y

<b>Motor cycles</b>	Includes two and three wheeled motor cycles and mopeds, scooters and motor cycles with side cars.
<b>Newly erected dwelling</b>	A dwelling that has been completed within 12 months of the lodgement of a loan application, and the borrower will be the first occupant.
<b>Office machines</b>	Includes telephone systems (including PABX equipment), facsimile machines, cash registers, photocopiers, etc.
<b>Purpose</b>	The purpose of the loan is that specified by the borrower. Where possible multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major purpose.
<b>Refinancing</b>	For personal and commercial finance, represents a commitment to refinance an existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a new lending commitment.
<b>Revolving credit facilities</b>	Generally have the following characteristics: <ul style="list-style-type: none"> <li>▪ a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;</li> <li>▪ the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and</li> <li>▪ repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.</li> </ul>
<b>Secured credit limits</b>	Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or other assets owned by the borrower.
<b>Secured housing finance</b>	All secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than the owner(s) are excluded.
<b>Total credit limits at end of period</b>	Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending commitments during the period less cancellations and reductions of credit limits during the period to the balance of credit limits at the end of the previous period. In practice, however, revisions and other adjustments such as the transfer of an existing fixed credit facility will mean that such a derivation is inexact.
<b>Wholesale finance</b>	Comprises finance for the purchase of goods by retailers and wholesalers.

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